# GENERALISED APPROACH TO DEVIATION ANALYSIS OF NON-LINEAR COMPANY discounted value measure 

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#### Abstract

There is in the paper investigated problem of the deviation analysis application in decomposition of non-linear company value measure on the two-phase discounted method basis. Particular methods of the deviation analysis are described: gradual change method, method of deviation with residuals, logarithmic method, functional method, integrated method. Methods of company valuation are described. Illustrative example of the company value deviation analysis by the integral method is presented.


Keywords: deviation analysis, two-phase discounted valuation method, integrand method

## 1. INTRODUCTION

Analysis and methods of analysis are crucial methodological approach in financial management and decisionmaking. Sensitivity analysis and risk analysis is an important part of these analysis. Prediction and deviation analysis of economic system is key task for managing authorities.

One of the key tasks of the financial analysts is to analyse changes in basic ratios and deeply analyse factors affecting their changes the most. On the basis of the results it is possible to make some future decisions and actions. It is always possible to calculate initial (basic) value and comparative value. Methods for analysis of deviations are used in in-depth analysis of the past evolution of a given economic entity when comparing differences and their sources of these differences. It is possible to analyse in planning process the prediction and impact of deviation from the base scenario. In generalisation, it is possible to make all these in time-space region. Possible variants are shown in Table 1.

Table 1 Alternatives of analysis of deviation

| Dimension <br> comparison | Time phase |  |
| :--- | :---: | :---: |
|  | Past | Future |
| Time | A | D |
| Space | B | E |
| Time \& Space | C | F |

In finance, wide range of ratios is analysed, for example financial performance, profitability, solvency or liquidity. Important tool of the decision-making and the valuation is the value calculated two-phase yield method. The objective of the paper is to describe possible approaches in deviation analysis of the company value on the basic of the two-phase method. The integrand method is applied and verified.

## 2. METHODS OF ANALYSIS OF DEVIATIONS

Methods of deviation analysis are presented e.g. [6], [7], [9], [12], [14], [17]. Basically, there are two fundamental approaches to analysis of the basic ratios by the set of component ratios: (a) set of component
ratios characterizing selected financial performance without exact mathematical accuracy, (b) pyramidal set of ratios, which is mathematically derived in the way, that the decomposition can be describe by the set of exact mathematical formulas and relationships.

Assume function of the basic ratio $x$ depended on component ratios $a_{i}, x=x\left(a_{1}, a_{2}, \ldots a_{n}\right)$. Then i tis possible the change (deviation) of the basic ratio $\Delta y_{x}$ express as a sum of the influences of the component ratios $\Delta x_{a_{i}}$ as follows,

$$
\begin{equation*}
\Delta y_{x}=\sum_{i} \Delta x_{a_{i}} \tag{1}
\end{equation*}
$$

It is necessary to note that both absolute deviations can be analysed, $\Delta x_{\text {absolute }}=x_{1}-x_{0}$ and relative deviation $\Delta x_{\text {relative }}=\left(x_{1}-x_{0}\right) / x_{0}$.
Generally, the most frequent relationships between component ratios are: additive relationships, if $x=\sum_{i} a_{i}=a_{1}+a_{2}+\ldots+a_{n}$, multiplicative relationships, if $x=\prod_{i} a_{i}$, or exponential relationships, $x=a_{1}^{{ }^{j} a_{j}}=a_{1}^{a_{2} \cdot a_{3} \cdot a_{4} \cdot \ldots \cdot a_{n}}$, or non-linear relationships.

Basic idea of applied methods is to express the deviation of the basic ratio by approximation of the increment $\Delta x^{\prime}\left(a_{1}, a_{2}, a_{3}\right)$ according to the change of the basic ratio relative to changes in the component ratios as follows,

$$
\begin{equation*}
\Delta y_{x}=\frac{\Delta x^{\prime}\left(a_{1}, a_{2}, a_{3}\right)}{\Delta x^{\prime}} \Delta y_{x} \tag{2}
\end{equation*}
$$

Due to the fact, that the Taylor series expansion will be applied, its general formula can be expressed as follows.

$$
\begin{aligned}
\Delta f\left(F_{1}, F_{2}, \cdots, F_{n}\right)= & \sum_{j} \frac{\partial f(\cdot)}{\partial F_{j}} \cdot \Delta F_{j}+\frac{1}{2} \sum_{j} \sum_{k} \frac{\partial^{2} f(\cdot)}{\partial F_{j} \cdot \partial F_{k}} \cdot \Delta F_{j} \cdot \Delta F_{k}+ \\
& +\frac{1}{6} \sum_{j} \sum_{k} \sum_{l} \frac{\partial^{3} f(\cdot)}{\partial F_{j} \cdot \partial F_{k} \cdot \partial F_{l}} \cdot \Delta F_{j} \cdot \Delta F_{k} \cdot \Delta F_{l}+\cdots
\end{aligned}
$$

For the variables it holds,
$\Delta f\left(F_{1}, F_{2}, F_{3}\right)=\left(\frac{\partial f()}{\partial F_{1}} \Delta F_{1}+\frac{\partial f()}{\partial F_{2}} \Delta F_{2}+\frac{\partial f()}{\partial F_{3}} \Delta F_{3}\right)+$
$+\frac{1}{2} \cdot\binom{2 \cdot \frac{\partial f^{2}()}{\partial F_{1} \partial F_{2}} \Delta F_{1} \Delta F_{2}+2 \cdot \frac{\partial f^{2}()}{\partial F_{1} \partial F_{3}} \Delta F_{1} \Delta F_{3}+2 \cdot \frac{\partial f^{2}()}{\partial F_{2} \partial F_{3}} \Delta F_{2} \Delta F_{3}+}{\frac{\partial f^{2}()}{\partial F_{1}^{2}} \Delta F_{1}^{2}+\frac{\partial f^{2}()}{\partial F_{2}^{2}} \Delta F_{2}^{2}+\frac{\partial f^{2}()}{\partial F_{3}^{2}} \Delta F_{3}^{2}}+$
$+\frac{1}{6} \cdot\left(\begin{array}{l}6 \cdot \frac{\partial f^{3}()}{\partial F_{1} \partial F_{2} \partial F_{3}} \Delta F_{1} \Delta F_{2} \Delta F_{3}+ \\ 6 \cdot \frac{\partial f^{3}()}{\partial F_{1} \partial F_{2}^{2}} \Delta F_{1} \Delta F_{2}^{2}+6 \cdot \frac{\partial f^{3}()}{\partial F_{1}^{2} \partial F_{2}} \Delta F_{1}^{2} \Delta F_{2}+6 \cdot \frac{\partial f^{3}()}{\partial F_{1} \partial F_{3}^{2}} \Delta F_{1} \Delta F_{3}^{2}+ \\ 6 \cdot \frac{\partial f^{3}()}{\partial F_{1}^{2} \partial F_{3}} \Delta F_{1}^{2} \Delta F_{3}+6 \cdot \frac{\partial f^{3}()}{\partial F_{2} \partial F_{3}^{2}} \Delta F_{2} \Delta F_{3}^{2}+6 \cdot \frac{\partial f^{3}()}{\partial F_{2}^{2} \partial F_{3}} \Delta F_{2}^{2} \Delta F_{3}+ \\ \frac{\partial f^{3}()}{\partial F_{1}^{3}} \Delta F_{1}^{3}+\frac{\partial f^{3}()}{\partial F_{2}^{3}} \Delta F_{2}^{3}+\frac{\partial f^{3}()}{\partial F_{3}^{3}} \Delta F_{3}^{3}\end{array}\right)+\ldots \ldots$.

### 2.1. Additive relationship

The simplest linear function is the additive relationship. For three factors is the approximation by the Taylor series expansion,
$\Delta x^{\prime}\left(a_{1}+a_{2}+a_{3}\right)=\frac{\partial x()}{\partial a_{1}} \cdot \Delta a_{1}+\frac{\partial x()}{\partial a_{2}} \cdot \Delta a_{2}+\frac{\partial x()}{\partial a_{3}} \cdot \Delta a_{3}=\Delta a_{1}+\Delta a_{2}+\Delta a_{3}$.
Influence of the factors is as follows:
$\Delta x_{a_{i}}=\frac{\Delta a_{i}}{\sum_{i} \Delta a_{i}} \cdot \Delta y_{x}$,
where $\Delta a_{i}=a_{i, 1}-a_{i, 0}, a_{i, 0}$, respectively $a_{i, 1}$ is the value of the $i$-th factor in a given period.

### 2.2. Multiplicative relationship

Multiplicative relationship for three factors is as $x=a_{1} \cdot a_{2} \cdot a_{3}$. There are five methods applicable: (a) method of the gradual changes, (b) method of the decomposition with surplus, (c) logarithmic method, (d) functional method and (e) integral method.

In the first two and integral method are applied, it is assumed that if one factor changes, the others are unchanged. If fourth and fifth method is applied it is assumed, that all the factors can changes simultaneously.

### 2.2.1. Multiplicative relationship for the method of the gradual changes

Decomposition for three factors is $x=a_{1} \cdot a_{2} \cdot a_{3}$. It follows,
$\Delta x^{\prime}\left(a_{1} \cdot a_{2} \cdot a_{3}\right)=\left.\frac{\partial x()}{\partial a_{1}}\right|_{a_{1,0} \cdot a_{2,0} \cdot a_{3,0}} \cdot \Delta a_{1}+\left.\frac{\partial x()}{\partial a_{2}}\right|_{a_{1,1} \cdot a_{2,0} \cdot a_{3,0}} \cdot \Delta a_{2}+\left.\frac{\partial x()}{\partial a_{3}}\right|_{a_{1,1} \cdot a_{2,1} \cdot a_{3,0}} \cdot \Delta a_{3}=$
$=\Delta a_{1} \cdot a_{2,0} \cdot a_{3,0}+a_{1,1} \cdot \Delta a_{2} \cdot a_{3,0}+a_{1,1} \cdot a_{2,1} \cdot \Delta a_{3}$
The influences are generally quantified without surplus as follows:
$\Delta x_{a_{1}}=\Delta a_{1} \cdot a_{2,0} \cdot a_{3,0} \cdot \frac{\Delta y_{x}}{\Delta x}, \Delta x_{a_{2}}=a_{1,1} \cdot \Delta a_{2} \cdot a_{3,0} \cdot \frac{\Delta y_{x}}{\Delta x}, \Delta x_{a_{n}}=a_{1,1} \cdot a_{2,1} \cdot \Delta a_{3} \cdot \frac{\Delta y_{x}}{\Delta x}$.
Generally it holds: $\Delta x_{a_{i}}=\Delta a_{i} \cdot \prod_{j<i} a_{j, 1} \cdot \prod_{j>i} a_{j, 0} \cdot \frac{\Delta y_{x}}{\Delta x}$.

### 2.2.2. Multiplicative relation of decomposition with remain

Influences are calculated with remain $R$, which is result of simultaneous changes several indices. So, particular influences are following,

$$
\Delta x_{a_{1}}=\left(\Delta a_{1} \cdot a_{2,0} \cdot a_{3,0}+R_{1}\right) \cdot \frac{\Delta y_{x}}{\Delta x}, \Delta x_{a_{2}}=\left(a_{1,0} \cdot \Delta a_{2} \cdot a_{3,0}+R_{2}\right) \cdot \frac{\Delta y_{x}}{\Delta x}, \quad \Delta x_{a_{3}}=\left(a_{1,0} \cdot a_{2,0} \cdot \Delta a_{3}+R_{3}\right) \cdot \frac{\Delta y_{x}}{\Delta x} .
$$

In general

$$
\begin{equation*}
\Delta x_{a_{i}}=\left(\Delta a_{i} \cdot \prod_{j \neq i} a_{j, 0}+R_{i}\right) \cdot \frac{\Delta y_{x}}{\Delta x} . \tag{5}
\end{equation*}
$$

### 2.2.3. Multiplicative relation of the logarithmic method

Derivation stem from ratios of indices,

$$
I_{x} \equiv \frac{x_{1}}{x_{0}}=\frac{a_{1,1}}{a_{1,0}} \cdot \frac{a_{2,1}}{a_{2,0}} \cdot \frac{a_{3,1}}{a_{3,0}}=I_{a_{1}} \cdot I_{a_{2}} \cdot I_{a_{3}} .
$$

So, margin is to be expressed, $\Delta x^{\prime}\left(a_{1} \cdot a_{2} \cdot a_{3}\right)=\ln I_{a_{1}}+\ln I_{a_{2}}+\ln I_{a_{3}}$. Particular influences are calculated,

$$
\begin{equation*}
\Delta x_{a_{i}}=\frac{\ln I_{a_{i}}}{\ln I_{x}} \cdot \Delta y_{x} . \tag{6}
\end{equation*}
$$

It is certain, that the continuous return is applied, since ratio logarithm is actually continuous return.

### 2.2.4. Multiplicative relation of functional method

All levels of Taylor expansion are applied,

$$
\begin{aligned}
\Delta x^{\prime}\left(a_{1} \cdot a_{2} \cdot a_{3}\right)= & a_{2,0} \cdot a_{3,0} \cdot \Delta a_{1}+a_{1,0} \cdot a_{3,0} \cdot \Delta a_{2}+a_{1,0} \cdot a_{2,0} \cdot \Delta a_{3}+ \\
& +\frac{1}{2} \cdot\left(2 \cdot a_{3,0} \cdot \Delta a_{1} \cdot \Delta a_{2}+2 \cdot a_{2,0} \cdot \Delta a_{1} \cdot \Delta a_{3}+2 \cdot a_{1,0} \cdot \Delta a_{2} \cdot \Delta a_{3}\right) \\
& +\frac{1}{6} \cdot 6 \cdot \Delta a_{1} \cdot \Delta a_{2} \cdot \Delta a_{3}
\end{aligned}
$$

dividing previous formula by $x_{0}$, we get

$$
\begin{aligned}
\frac{\Delta x^{\prime}\left(a_{1} \cdot a_{2} \cdot a_{3}\right)}{x_{0}}= & \frac{\Delta a_{1}}{a_{1,0}}+\frac{\Delta a_{2}}{a_{2,0}}+\frac{\Delta a_{3}}{a_{3,0}}+ \\
& +\frac{1}{2} \cdot\left(2 \cdot \frac{\Delta a_{1} \cdot \Delta a_{2}}{a_{1,0} \cdot a_{2,0}}+2 \cdot \frac{\Delta a_{1} \cdot \Delta a_{3}}{a_{1,0} \cdot a_{3,0}}+2 \cdot \frac{\Delta a_{2} \cdot \Delta a_{3}}{a_{2,0} \cdot a_{3,0}}\right) \\
& +\frac{1}{6} \cdot 6 \cdot \frac{\Delta a_{1} \cdot \Delta a_{2} \cdot \Delta a_{3}}{a_{1,0} \cdot a_{2,0} \cdot a_{3,0}} .
\end{aligned}
$$

Furthermore, equation is arranged as follows,

$$
\begin{aligned}
\frac{\Delta x^{\prime}\left(a_{1} \cdot a_{2} \cdot a_{3}\right)}{x_{0}} & =\frac{\Delta a_{1}}{a_{1,0}}+\frac{\Delta a_{2}}{a_{2,0}}+\frac{\Delta a_{3}}{a_{3,0}}+2 \cdot\left(\frac{1}{2} \cdot \frac{\Delta a_{1} \cdot \Delta a_{2}}{a_{1,0} \cdot a_{2,0}}\right)+2 \cdot\left(\frac{1}{2} \cdot \frac{\Delta a_{1} \cdot \Delta a_{3}}{a_{1,0} \cdot a_{3,0}}\right) \\
& +2 \cdot\left(\frac{1}{2} \cdot \frac{\Delta a_{2} \cdot \Delta a_{3}}{a_{2,0} \cdot a_{3,0}}\right)+3 \cdot\left(\frac{1}{3} \cdot \frac{\Delta a_{1} \cdot \Delta a_{2} \cdot \Delta a_{3}}{a_{1,0} \cdot a_{2,0} \cdot a_{3,0}}\right)
\end{aligned}
$$

Substituting $\Delta y_{x}=\frac{\Delta x^{\prime}\left(a_{1}, a_{2}, a_{3}\right)}{x_{0}} \frac{x_{0}}{\Delta x^{\prime}} \Delta y_{x}$ we find, that

$$
\begin{aligned}
\Delta y_{x} & =\left(\frac{\Delta a_{1}}{a_{1,0}}+\frac{\Delta a_{2}}{a_{2,0}}+\frac{\Delta a_{3}}{a_{3,0}}+2 \cdot\left(\frac{1}{2} \cdot \frac{\Delta a_{1} \cdot \Delta a_{2}}{a_{1,0} \cdot a_{2,0}}\right)+2 \cdot\left(\frac{1}{2} \cdot \frac{\Delta a_{1} \cdot \Delta a_{3}}{a_{1,0} \cdot a_{3,0}}\right)+2 \cdot\left(\frac{1}{2} \cdot \frac{\Delta a_{2} \cdot \Delta a_{3}}{a_{2,0} \cdot a_{3,0}}\right)+\right. \\
& \left.+3 \cdot\left(\frac{1}{3} \cdot \frac{\Delta a_{1} \cdot \Delta a_{2} \cdot \Delta a_{3}}{a_{1,0} \cdot a_{2,0} \cdot a_{3,0}}\right)\right) \cdot \frac{x_{0}}{\Delta x} \cdot \Delta y_{x} .
\end{aligned}
$$

It is known in finance, those formulas $R_{a_{j}}=\frac{\Delta a_{j}}{a_{j, 0}}$ and $R_{x}=\frac{\Delta x}{x_{0}}$, means discrete returns. Then,

$$
\begin{aligned}
\Delta y_{x}= & \left(R_{a_{1}}+R_{a_{2}}+R_{a_{3}}+2 \cdot\left(\frac{1}{2} \cdot R_{a_{1}} \cdot R_{a_{2}}\right)+2 \cdot\left(\frac{1}{2} \cdot R_{a_{1}} \cdot R_{a_{3}}\right)+2 \cdot\left(\frac{1}{2} \cdot R_{a_{2}} \cdot R_{a_{3}}\right)+\right. \\
& \left.3 \cdot\left(\frac{1}{3} \cdot R_{a_{1}} \cdot R_{a_{2}} \cdot R_{a_{3}}\right)\right) \cdot \frac{1}{R_{x}} \cdot \Delta y_{x} .
\end{aligned}
$$

Using previous formula, particular influences assigned to factors are,
$\Delta x_{a_{1}}=\frac{1}{R_{x}} \cdot R_{a_{1}} \cdot\left(1+\frac{1}{2} \cdot R_{a_{2}}+\frac{1}{2} \cdot R_{a_{3}}+\frac{1}{3} \cdot R_{a_{2}} \cdot R_{a_{3}}\right) \cdot \Delta y_{x}$,
$\Delta x_{a_{2}}=\frac{1}{R_{x}} \cdot R_{a_{2}} \cdot\left(1+\frac{1}{2} \cdot R_{a_{1}}+\frac{1}{2} \cdot R_{a_{3}}+\frac{1}{3} \cdot R_{a_{2}} \cdot R_{a_{3}}\right) \cdot \Delta y_{x}$,
$\Delta x_{a_{3}}=\frac{1}{R_{x}} \cdot R_{a_{3}} \cdot\left(1+\frac{1}{2} \cdot R_{a_{1}}+\frac{1}{2} \cdot R_{a_{2}}+\frac{1}{3} \cdot R_{a_{2}} \cdot R_{a_{3}}\right) \cdot \Delta y_{x}$.
Similarly, formulas of more than three factors are to be derived.

### 2.2.5. Multiplicative relation of integrand method

Procedure of the integrand method is analogical to the functional method. Difference consist in applying only linear components of the Taylor expansion,
$\Delta x^{\prime}\left(a_{1,0}, a_{2,0}, a_{3,0}\right)=a_{2,0} \cdot a_{3,0} \cdot \Delta a_{1}+a_{1,0} \cdot a_{3,0} \cdot \Delta a_{2}+a_{1,0} \cdot a_{2,0} \cdot \Delta a_{3}$, so
$\frac{\Delta x^{\prime}}{x_{0}}\left(a_{1,0}, a_{2,0}, a_{3,0}\right)=\frac{\Delta a_{1}}{a_{1,0}}+\frac{\Delta a_{2}}{a_{2,0}}+\frac{\Delta a_{3}}{a_{3,0}}$. Substituting to $\Delta y_{x}=\frac{\Delta a_{1}}{a_{1,0}} \cdot \frac{\Delta a_{2}}{a_{2,0}} \cdot \frac{\Delta a_{3}}{a_{3,0}} \cdot \frac{x_{0}}{\Delta x^{\prime}} \cdot \Delta y_{x}$, for any three factors, $R_{a_{j}}=\frac{\Delta a_{j}}{a_{j, 0}}, \quad$ a $\quad R_{x^{\prime}}=\frac{\Delta x^{\prime}}{x_{0}}$, then $\Delta y_{x}=\left(R_{a_{1}}+R_{a_{2}}+R_{a_{3}}\right) \cdot \frac{1}{R_{x^{\prime}}} \cdot \Delta y_{x}$.

Particular influences should be given subsequently,
$\Delta x_{a_{1}}=\frac{R_{a_{1}}}{R_{x^{\prime}}} \cdot \Delta y_{x}, \quad \Delta x_{a_{2}}=\frac{R_{a_{2}}}{R_{x^{\prime}}} \cdot \Delta y_{x}, \quad \Delta x_{a_{3}}=\frac{R_{a_{3}}}{R_{x^{\prime}}} \cdot \Delta y_{x}$.
It is apparent, that whatever number of elements influences calculation is as follows,

$$
\begin{equation*}
\Delta x_{a_{j}}=\frac{R_{a_{j}}}{R_{x^{\prime}}} \cdot \Delta y_{x}, R_{x^{\prime}}=\sum_{j=1}^{N} R_{a_{j}} . \tag{8}
\end{equation*}
$$

### 2.3. Exponential relation of the integrand method

In coincidence with previous procedure, the function will be analysed, $x=a_{1 i=2} a_{i}$. Then, due to linear Taylor expansion, $\Delta x^{\prime}=\frac{\partial x()}{\partial a_{1}} \cdot \Delta a_{1}+\sum_{i=2} \frac{\partial x()}{\partial a_{i}} \cdot \Delta a_{i}=\prod_{i=2} a_{i} \cdot a_{1}\left(\prod_{i=2} a_{i}-1\right) \cdot \Delta a_{1}+\sum_{i=2} \ln a_{1} \cdot a_{1}{ }^{a_{i}} \cdot \Delta a_{i}$.

It imply, that
$\Delta x_{a_{1}}=\frac{\prod_{i=2} a_{i} \cdot a_{1}\left(\prod_{i=2}^{a_{i}-1}\right) \cdot \Delta a_{1}}{\Delta x^{\prime}} \cdot \Delta y_{x}$, and $\quad \Delta x_{a_{i}}=\frac{\ln a_{1} \cdot a_{1}^{a_{i}} \cdot \Delta a_{i}}{\Delta x^{\prime}} \cdot \Delta y_{x}$, for $i \geq 2$.

### 2.4. Evaluation and summary

Commonly applicable methods for non-linear functions are the functional method and the integrand method. Advantages of the gradual changes are simplicity and no remain. Non-comfortable is fact that influence value depends on the factors ordering. Pros of the decomposition with remain is results independence on ordering. Method cons consist in non-uniqueness of remain distribution. Applying the logarithmic method the simultaneous changes are reflected. On the other side, existence of negative ratio not allows to apply the method. The functional method is based on the discrete returns. Advantage coincide with logarithmic method, constraint of the negative ratio does not exist. Advantages of the integrand method are similar to the functional method. Interpretation and calculation of the deviation should be more simple including the signs and direction.

## 3. DECOMPOSITION OF COMPANY VALUE DUE TO TWO-PHASE DISCOUNTED METHOD

Approaches to valuation are presented e. g. see [1], [2], [3], [4], [5], [8], [10], [11], [13], [15], [16]. Two-phase discounted valuation method $V$ is often applied valuation method. The value computation is formulated as follows,

$$
V=V 1+V 2=\sum_{t=1}^{T} F C F_{t} \cdot(1+R)^{-t}+\frac{F C F_{T+1}}{R}(1+R)^{-T},
$$

where $F C F_{t}$ are free financial flows in the year $t, R$ is cost of capital, $T$ is the first period, length.

### 3.1. Deviation decomposition of company due to integrand method

The linear part of Taylor expansion is in integrand method applied.
$\Delta V^{\prime}=\sum_{t=1}^{T} \frac{\partial V()}{\partial F C F_{t}} \Delta F C F_{t}+\frac{\partial V()}{\partial F C F_{T+1}} \Delta F C F_{T+1}+\frac{\partial V()}{\partial R} \Delta R$, so
$\Delta V^{\prime}=\sum_{t=1}^{T}(1+R)^{-t} \cdot \Delta F C F_{t}+R^{-1}(1+R)^{-T} \cdot \Delta F C F_{T+1}+\sum_{t=1}^{T} F C F_{t} \cdot(-t)(1+R)^{-t-1} \cdot \Delta R+$
$F C F_{T+1} \cdot \frac{-\left[\sum_{k-0}^{T}\binom{T}{k} \cdot(k+1) R^{k}\right]}{\left[\sum_{k=0}^{T}\binom{T}{k} \cdot R^{k+1}\right]^{2}} \cdot \Delta R$

The last component is derived as follows, $\frac{\partial\left[R^{-1}(1+R)^{-T} \cdot \Delta F C F_{T+1}\right]}{\partial R} \Delta R=F C F_{T+1} \cdot \frac{-\left[R(1+R)^{T}\right]^{\prime \prime}}{\left[R(1+R)^{T}\right]^{2}} \cdot \Delta R=$ $=F C F_{T+1} \cdot \frac{-\left[\sum_{k-0}^{T}\binom{T}{k} \cdot R^{k+1}\right]}{\left[\sum_{k=0}^{T}\binom{T}{k} \cdot R^{k+1}\right]^{2}} \cdot \Delta R=F C F_{T+1} \cdot \frac{-\left[\sum_{k-0}^{T}\binom{T}{k} \cdot(k+1) \cdot R^{k}\right]}{\left[\sum_{k=0}^{T}\binom{T}{k} \cdot R^{k+1}\right]^{2}} \cdot \Delta R$

Influences of particular factors are following,
$\Delta x_{F C F_{t}}=\frac{(1+R)^{-t} \cdot \Delta F C F_{t}}{\Delta V^{2}} \cdot \Delta y_{x}$,
$\Delta x_{F C F_{4 T+1}}=\frac{R^{-1}(1+R)^{-T} \cdot \Delta F C F_{T+1}}{\Delta V,} \cdot \Delta y_{x}$
$\Delta x_{R}=\frac{\sum_{t=0}^{T} F C F_{t} \cdot(-t)(1+R)^{-t-1} \cdot \Delta R}{\Delta V} \cdot \Delta y_{x}+F C F_{T+1} \cdot \frac{-\left[\sum_{k-0}^{T}\binom{T}{k} \cdot(k+1) R^{k}\right]}{\left[\sum_{k-0}^{T}\binom{T}{k} \cdot R^{k+1}\right]^{2}} \cdot \Delta R \cdot \Delta y_{x}$,

### 3.2. Decomposition of value deviation for 3 periods of the first phase

Particular integrand method for three periods of the first phase,
$\Delta V=\sum_{t=1}^{T=3} \frac{\partial V()}{\partial F C F_{t}} \Delta F C F_{t}+\frac{\partial V()}{\partial F C F_{T+1}} \Delta F C F_{T+1}+\frac{\partial V()}{\partial R} \Delta R$, so
$\Delta V^{\prime}=\sum_{t=1}^{T=3}(1+R)^{-t} \cdot \Delta F C F_{t}+R^{-1}(1+R)^{-3} \cdot \Delta F C F_{3+1}+\sum_{t=1}^{T=3} F C F_{t} \cdot(-t)(1+R)^{-t-1} \cdot \Delta R+$
$\underline{-\left[\sum_{k=0}^{T=3}\binom{T}{k} \cdot(k+1) R^{k}\right]}$. . $\Delta R$.

$$
\left[\sum_{k-0}^{T=3}\binom{T}{k} \cdot R^{k+1}\right]^{2}
$$

Influences of particular factors are following,
$\Delta x_{F C F_{t}}=\frac{(1+R)^{-t} \cdot \Delta F C F_{t}}{\Delta V^{\prime}} \cdot \Delta y_{x}$,
$\Delta x_{F C F_{T+1}}=\frac{R^{-1}(1+R)^{-T} \cdot \Delta F C F_{T+1}}{\Delta V} \cdot \Delta y_{x}$

$$
\begin{align*}
& \Delta x_{R}=\frac{\sum_{t=1}^{T=3} F C F_{t} \cdot(-t)(1+R)^{-t-1} \cdot \Delta R}{\Delta V^{\prime}} \cdot \Delta y_{x}+ \\
& +F C F_{T+1} \cdot \frac{-\left[1+12 \cdot R^{1}+9 \cdot R^{2}+4 \cdot R^{3}\right]}{\left[R+6 \cdot R^{2}+3 \cdot R^{3}+R^{4}\right]^{2}} \cdot \Delta R \cdot \Delta y_{x} \tag{11}
\end{align*}
$$

## 4. ILLUSTRATIVE EXAMPLE OF THE INTEGRAND METHOD APPLICATION FOR TWO-PHASE VALUATION METHOD

Deviation analysis of the company value is frequent problem. One of the company value determinations is twophase discounted value method. By this way, various alternatives should be compared, e.g. forecast and reality (post audit), or scenarios with basis alternative.

### 4.1. Introduction

Input data of basis and comparison alternatives company value are given. The deviation value of company value is 83.1 monetary unit. The task is to identify particular influences causing the deviation. The necessary input data, free cash-flow $F C F$, cost of capital $R$, value of the first phase $V 1$ value of the second phase $V 2$, total value $V$, are presented in Table 2.

Table 2 Input data $V$ - deviation

| Alternative | Indices |  |  |  |  | Value |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $F C F_{1}$ | $F C F_{2}$ | $F C F_{3}$ | $F C F_{4}$ | $R$ | $V 1$ | $V 2$ | $V$ |
| Basis (0) | 100 | 280 | 300 | 310 | $10.0 \%$ | 570.2 | 2562.0 | 3132.2 |
| Comparable (1) | 90 | 250 | 290 | 300 | $9.0 \%$ | 528.1 | 2687.3 | 3215.4 |
| Deviation | -10 | -30 | -10 | -10 | $-1.0 \%$ | -42.1 | 125.3 | 83.1 |

### 4.2. Solution

Deviations are calculated applying integrand method is calculated due to (11). Results are presented in Table 3. We can see that total deviation of $V$ is 83.1 m . $u$., influence of free cash flow change is negative, of the cost of capital positive equal 151.4. Influence of the first phase is -17.8 and the second phase 101 m . u.

Table 3 Results of two-phase discounted value $V$ deviation

| Item | Indices |  |  |  |  | Value |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $F C F_{1}$ | $F C F_{2}$ | $F C F_{3}$ | $F C F_{4}$ | $R$ | $V 1$ | $V 2$ | $V$ |  |
| $\Delta V{ }^{\prime}{ }_{i}$ components | -9.1 | -24.8 | -8.3 | -82.6 | 276.9 | -32.6 | 184.7 | 152.1 |  |
| Influence (\%) | -6.0 | -16.3 | -5.4 | -54.3 | 182.1 | -21.4 | 121.4 | 100.0 |  |
| Influence (m. u.) | -5.0 | -13.6 | -4.5 | -45.2 | 151.4 | -17.8 | 101.0 | 83.1 |  |

## CONCLUSION

The intention of the paper was deviation analysis of company value on the two phase discounted value method. Non-linear value function is analysed by the integrand method. The illustrative example of deviation analysis was investigated. We can say and state that integrand method is suitable method for value deviation analysis.

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